2014 AFP GREATER DALLAS CHAPTER CALENDAR

CHAPTER PROGRAMS/WORKSHOPS:

Meetings are at Arlington Hall unless noted otherwise*

January 22: Tom Blackwood One hour instruction = one credit hour 11:30AM Networking 11:50–1:00PM Lunch & Program No Regrets: Ethics in Fundraising February 26: Ruth Fitzgibbons, The Richards Group, and Larry James, CitySquare 11:30AM Networking 11:50–1:00PM Lunch & Program The One Thing: The Importance of Defining Your Brand March 26: Kelli Newman, Newman & Newman, Inc. 11:30AM Networking 11:50–1:00PM Lunch & Program Online Fundraising: Maximizing Its Full Potential **April 23: Rachel Muir, CFRE, Pursuant** 11:30AM Networking 11:50–1:00PM Lunch & Program The Economic Gold Mine of Donor Loyalty 1:30-3:00PM Workshop Building a Strong Portfolio of Lifetime Donors May 28: Florencia Velasco Fortner, The Concilio, Cynthia Yung, Boone Family Foundation; Dr. John Carlo, AIDS Arms 11:30AM Networking 11:50–1:00PM Lunch & Program **Diversity** Insights August 27: Jennifer Johnson, CFRE, Cook Children's Health Foundation 11:30AM Networking 11:50–1:00PM Lunch & Program Fostering Loyalty and Deepening Donor Relationships September 24: Lin O'Neill, Futures Consulting

11:30AM Networking 11:50–1:00PM Lunch & Program Difficult Volunteers...How to Get Them On Board

October 22: Tammy Richards, Volunteer Center of North Texas

11:30AM Networking 11:50–1:00PM Lunch & Program Volunteer Engagement Best Practices

AFP WEBINARS: All webinars are from Noon-1:30PM at Pursuant, 5151 Beltline Road, 9th floor, Addison March 13, 2014, Thursday - Millennial Motivation: What Makes Millennials Want to Give April 24, 2014, Thursday – Development from the Donor's Perspective August 13, 2014, Wednesday – Opening the Door to Major Gift: Mastering the Discovery Call September 9, 2014, Tuesday – Extreme Social Media Makeover: Nonprofit Edition! October 8, 2014, Wednesday – Incorporating Stories into your Fundraising Program

CHAPTER EVENTS

Executive Conversation with Kelli Newman, Newman & Newman – March 25th, Clarkson Davis CFRE Review Course – Wed, June 11th and Thurs, June 12th, Offices of Insperity DFW Philanthropy Conference – Friday, June 13, 2014 at the Irving Convention Center Fundamentals of Fundraising Course – October 9-10, 2014 at Dallas Baptist University Executive Conversation with Helen Holman, Helen Holman & Associates, LLC – November 5th, 1 Arts Plaza National Philanthropy Day – Friday, November 14, 2014 at Hyatt Regency Dallas Holiday Luncheon – Wed., Dec. 10, 2014 at the Communities Foundation of Texas, guest speaker Jean-Claude Saada

