

## 2012 AFP GREATER DALLAS CHAPTER CALENDAR

**CHAPTER PROGRAMS/WORKSHOPS:** *Meetings are at Arlington Hall unless noted otherwise*

**January 25: Claire & Louis Murad, AES (Auction & Event Solutions)**

11:30AM Networking

11:50–1:00PM Lunch & Program *Strategies for Successful Event Fundraising*

**February 22: Carole Rylander, CFRE**

9:00-11:30AM Workshop

*The Governance Committee: A Development Officer's Best Friend*

11:30AM Networking

11:50–1:00PM Lunch & Program *You Must Be More Than Ethical To Be A Good Leader!*

**March 28: Michael Sorrell, President, Paul Quinn College**

11:30AM Networking

11:50–1:00PM Lunch & Program *Philanthropy: Even When You Think You Have Nothing*

**April 25: Jonathan Schick, GOAL Consulting**

9:00-11:30AM Workshop

*Keeping the Passion, Focusing on Mission*

11:30AM Networking

11:50–1:00PM Lunch & Program *Carpe Diem! Time Management*

**May 23: Suzanne Smith, Social Impact Architects**

11:30AM Networking

11:50–1:00PM Lunch & Program *Cause Storytelling*

**August 22: Jeff Herrington, Jeff Herrington Communications**

11:30AM Networking

11:50–1:00PM Lunch & Program *Pop Culture in Philanthropy*

**September 26: Reverend Karl Travis, First Presbyterian Church, Fort Worth**

**10-11:30AM** Workshop

*What's Age Got to Do With It?(note start time for workshop)*

11:30AM Networking

11:50–1:00PM Lunch & Program *What Secular Fundraisers Need to Learn About Religious Motivation*

**October 24: Karen Osborne, The Osborne Group**

9:00-11:30AM Workshop

*Major Gifts*

11:30AM Networking

11:50–1:00PM Lunch & Program *Major Gifts*

### EXECUTIVE CONVERSATIONS

Thursday, October 4: Panel – The Impact of Philanthropy, West Dallas and the Margaret Hunt Hill Bridge

Tuesday, October 23: Karen Osborne, The Osborne Group, Melrose Hotel

**AFP WEBINARS:** *All webinars are from Noon-1:30PM at Pursuant Ketchum, 5151 Beltline Road, 9<sup>th</sup> floor, Addison*

**Thursday, February 23:** How to Create a Written Fundraising Plan in 6 Easy Steps

**Thursday, April 12:** Spinning Like a Top: 8 Secrets to a Well-Oiled Fundraising Operations

**Tuesday, July 10:** Small Shop Success: Juggling 101 – Knowing How to Keep the Right Development Balls in the Air

**Tuesday, October 23:** The Planned Giving Toolbox with Greg Hammond

**Thursday, December 13:** Fundraising Trends with Laura Fredricks

### CHAPTER EVENTS

**CFRE Review Course** - June 6-7 (Wednesday-Thursday) at Sheraton Hotel-Arlington

**DFW Philanthropy Conference** - June 8 (Friday) at Arlington Convention Center

**Fundamentals of Fundraising Course** - October 18-19 (Thursday-Friday) at Dallas Baptist University

**National Philanthropy Day** - November 30 (Friday) at Hyatt Regency Dallas

**Holiday Luncheon** - Guest Speaker Forrest Hogle, Communities Foundation of Texas, December 19, 2012