

2016 AFP GREATER DALLAS CHAPTER CALENDAR



CHAPTER PROGRAMS/WORKSHOPS:

*Meetings are at Arlington Hall unless noted otherwise**

1 hour instruction = 1 credit hour

January 27th: Kendra Scott (Kendra Scott Design)

11:30AM Networking

11:50–1:00PM Lunch & Program *You Do Good*

February 24th: Amy Michie, CPA (Sutton Frost Cary LLP)

11:30AM Networking

11:50–1:00PM Lunch & Program *Come Together on the Numbers: Where Front and Back Offices Meet*

March 30th: Diane Carlson (1-2-1 Philanthropic Services)

11:30AM Networking

11:50–1:00PM Lunch & Program *Managing the Ask: Essential Steps When Soliciting Major Donors*

April 27th: Larry Hostetler (AFP International Director of Chapter Services, Western U.S.)

11:30AM Networking

11:50–1:00PM Lunch & Program *Fundraising Jeopardy: Avoid Ethical Problems and Navigate Through Those You Can't*

June 15th: Brent Christopher (Communities Foundation of Texas)

11:30AM Networking

11:50–1:00PM Lunch & Program *Grab Your Paddle: Navigating the Waters Ahead for Charitable Giving*

August 24th: Sam Santiago, American Heart Association), Moderator; Gillian Breidenbach (Bank of America), Kirsten Gappelberg (Mary Kay, Inc.) and Michelle Thomas (JPMorgan Chase & Co.), Panelists

11:30AM Networking

11:50–1:00PM Lunch & Program *The Journey to Successful Corporate Fundraising*

September 28th: Laura Fredricks (THE ASK©)

11:30AM Networking

11:50–1:00PM Lunch & Program *How to Ask for Money, and More of It*

October 26th: John Gilchrist, FAHP, CFRE & Karen K. Martin (Fundraiser Strategies)

11:30AM Networking

11:50–1:00PM Lunch & Program *Tales from the Crypt!*

2016 AFP WEBINARS: *All webinars are from Noon- PM at Pursuant, 5151 Beltline Road, 9th floor, Addison*

Monday, April 11th – Practical Advice to Amp Up Your Mid-Level Program

Thursday, May 26th – How to Make a Successful Call on a Major Donor Prospect

Wednesday, July 27th – Strategic Doing: Making Plans that Impact

Wednesday, August 31st – Corporations and What They Want in Today's World of Employee Engagement

Monday, November 7th – The Importance and Opportunity of Diversity and Inclusiveness in Fundraising

2016 CHAPTER EVENTS

Young Professionals Event – January 14, 2016, Things That Make You Go Hmm, Texas Scottish Rite Hospital

Mentor-Mentee Luncheon – February 18, 2016, guest speaker Anne Robillard, CFRE, Dallas Public Library

Executive Conversation with Diane Carlson – Tuesday, March 29, 2016, home of Suzy Williams, CFRE

Executive Conversation: Panel – June 15, 2016, Parkland Foundation

Satellite Event Collin County – May 19, 2016 with Carole Rylander, CFRE

Young Professionals Event – May 26, 2016, Wine & Cheese Reception, Q&A with David Krause

CFRE Review Course – Wednesday and Thursday, May 4-5, 2016, Offices of Insuperity

DFW Philanthropy Conference – Friday, May 6, 2016 at the Irving Convention Center

Executive Conversation: September 27, 2016 with Laura Fredricks

Fundamentals of Fundraising Course – Thursday and Friday, October 6-7, 2016 at CitySquare

CFRE Refresher Course – Friday, October 28, 2016, offices of the Dallas County Community College Foundation

National Philanthropy Day – November 18, 2016, Hyatt Reunion Downtown

Holiday Luncheon – December 18, 2016, Arlington Hall at Lee Park with Jennifer Sampson, CEO, United Way Dallas