## 2017 AFP GREATER DALLAS CHAPTER CALENDAR

## **CHAPTER PROGRAMS/WORKSHOPS:**

Meetings are at Arlington Hall unless noted otherwise\*



1 hour instruction = 1 credit hour

January 25th: Larry Weil (Weil & Associates)

11:30AM Networking

11:50–1:00PM Lunch & Program How to Overcome Six Fundamental Obstacles to Selling Sponsorships

February 22nd: Jennifer Bartkowski (Girl Scouts of Northeast Texas)

11:30AM Networking

11:50–1:00PM Lunch & Program Transforming Leadership and Programs to Drive Philanthropy

March 22nd: Roslyn Dawson (Dallas Women's Foundation)

11:30AM Networking

11:50–1:00PM Lunch & Program Shattering Glass Ceilings: Women in Leadership

April 26th: David Scullin and Susan Swan Smith (Communities Foundation of Texas)

11:30AM Networking

11:50–1:00PM Lunch & Program The Rise of Donor Advised Funds

June 28th: Jessica Trudeau and Tania Loenneker (Momentus Institute)

11:30AM Networking

11:50–1:00PM Lunch & Program Building a Major Gifts Shop from the Ground Up (After 97 Years of

Service!)

August 23rd: Sheridan Joslin (Dini Spheris)

11:30AM Networking

11:50–1:00PM Lunch & Program Giving USA: 2016 Philanthropic Trends and What It Means for You

**September 27th: Alice Ferris (GoalBusters)** 

11:30AM Networking

11:50–1:00PM Lunch & Program Ethics in Fundraising

October 25th: Dr. Anu Partap (Rees-Jones Center for Foster Care Excellence); Terese Stevenson (Rees-Jones

Foundation); John Mitchener (Children's Medical Center Foundation)

11:30AM Networking

**2017 AFP WEBINARS:** All webinars are from Noon- 1 PM at Pursuant, 5151 Beltline Road, 9<sup>th</sup> floor, Addison

Monday, January 30th – Building a High Revenue Major Gift Program

Tuesday, March 14th – The State of Online Fundraising

Wednesday, April 19th – Getting to Know You: Donor Surveys for the Win

Tuesday, June 20th – Using Neuroscience to Improve Your Fundraising Results

Monday, September 18th – Storyliving: Creating Transformational Donor Engagement Experiences

## 2017 CHAPTER EVENTS

Mentor-Mentee Luncheon – Friday, February 10, 2017 at the Meadows Conference Center **DFW Philanthropy Conference** – Friday, May 19, 2017 at the Irving Convention Center

National Philanthropy Day – November 10, 2017, Hyatt Reunion Downtown